



**KENTUCKY EDUCATIONAL DEVELOPMENT CORPORATION (KEDC)**

**REGULAR BOARD MEETING**

**WEDNESDAY, SEPTEMBER 19, 2018 2:30 PM – 5:00 PM  
KEDC OFFICE, LEXINGTON**

**SUPT. ANDY DOTSON, CHAIRMAN**

**BOARD BUSINESS REPORT**

**1. CALL TO ORDER/CONFIRM QUORUM (>20% REQUIRES 13 OF 67 VOTING MEMBERS)**

**2. ACTIONS BY CONSENT**

**2.1. APPROVAL OF MINUTES**

Recommend approval of the [minutes](#) of the July 25, 2018, regular meeting.

**2.2. APPROVAL OF FINANCIAL REPORT AND ORDERS OF THE TREASURER**

Recommend approval of the [financial reports](#) for June 2018 (After Year-end Close), July 2018 and August 2018 and the Orders of the Treasurer for the period of [July 1, 2018 through July 31, 2018](#) and [August 1, 2018 through August 31, 2018](#).

**2.3. PERSONNEL REPORT**

Recommend that the Board acknowledge receipt of the Executive Director's Report on Personnel Actions as follows:

- Accepted the resignation of Rebecca Goldy, Lexington Office Manager, effective August 7, 2018.
- Accepted the resignation of Beverly Tadlock, Adult Education Instructor, effective July 30, 2018.
- Employed Allan Thompson, Special Education Consultant, for 100 days at Daily Wage Threshold, effective September 4, 2018.
- Employed Karen Kidwell Swatzyna, Instructional Support Consultant, for 55 days at Daily Wage Threshold, effective August 14, 2018.
- Employed Sandra Hamon, Instructional Support Consultant, for 35 days at Daily Wage Threshold, effective August 14, 2018.
- Employed Braden Barker, part-time seasonal Technology Cabling Helper, to be paid from the Classified Hourly Salary Schedule Class 1, Step 0, effective July 9, 2018.
- Employed Samuel Bryce Bentley, part-time seasonal Technology Cabling Helper, to be paid from the Classified Hourly Salary Schedule Class 1, Step 0, effective July 9, 2018.
- Employed Isaiah Stettner, part-time seasonal Technology Cabling Helper, to be paid from the Classified Hourly Salary Schedule Class 1, Step 0, effective July 16, 2018.
- Employed Jennifer Roederer, KDE MOA, effective August 1, 2018.
- Stipend for Sam Atkins in the amount of \$1,000.00 for added duties during 2017-2018 FY.

## **2.4. GRANT APPROVALS**

**2.4.1.** KEDC received notice of Stage II funding from the KY Department of Education Division of Learning Services for IDEA-B funds in the amount of \$1,051,400.00

## **2.5. COLLECTIVE BIDDING**

### **BID SPECIFICATIONS**

**2.5.1.** Recommend acknowledgement of the Executive Director's approval of the following bid specifications:

- Modified Bituminous Protected Membrane Roofing (PV-MBPMPR-2018)
- Modified Bituminous Protected Membrane Roofing (PV-MBPMPR-2018 Addendum 1)

### **BID CONTRACT RENEWALS**

**2.5.2.** Recommend acknowledgement of the Executive Director's approval of a fifth bid contract renewal with Leininger Cabinet & Woodworking for Casework – Bid Reference PV-Casework-2013 from October 1, 2018 through September 30, 2019.

**2.5.3.** Recommend acknowledgement of the Executive Director's approval of the bid contract renewal for School Food Service –Bid Reference PV-SFS-2016 to Gordon Food Service from July 1, 2018 through June 30, 2019.

**2.5.4.** Recommend acknowledgement of the Executive Director's approval of the bid contract renewal for School Food Service –Bid Reference PV-SFS-2016-Supplement 1 to Gordon Food Service from July 1, 2018 through June 30, 2019.

**2.5.5.** Recommend acknowledgement of the Executive Director's approval of the bid contract renewal for School Food Service –Bid Reference PV-SFS-2016-Supplement-2 to Gordon Food Service from July 1, 2018 through June 30, 2019.

**2.5.6.** Recommend acknowledgement of the Executive Director's approval of the fourth bid contract renewal for PSST, LLC for Human Resource Software – Bid Reference RFP-HR Software.2014 from July 1, 2018 through June 30, 2019.

### **TRANSFER OF CONTRACT**

**2.5.7.** PSST, LLC has been acquired by PennSpring Capital. Recommend acknowledgement of the contract transfer to PennSpring Capital who has agreed to assume all of PSST's contract obligations.

### **BID AWARDS**

**2.5.8.** Recommend acknowledgement of the Executive Director's approval of the bid contract award for Fresh Dairy items - Bid Reference PV-Dairy-2018 to the following vendors from August 1, 2018 through July 30, 2019.

Borden Dairy of Cincinnati  
Borden Dairy Co. of KY, LLC  
Broughton Foods, LLC  
Dean Foods Lville/Dean Milk  
Modern Foods, Inc.

Prairie Farms Dairy - Holland  
Prairie Farms Somerset, KY  
Purity Dairy, LLC  
Reiter Dairy/Dean Foods  
United Dairy, Inc.

**2.5.9.** Recommend acknowledgement of the Executive Director's approval of the bid contract award for Fresh Bakery items - Bid Reference PV-Bakery-2018 to the following vendors from August 1, 2018 through July 30, 2019.

- Bimbo Bakeries USA
- Klosterman Baking Company
- Alpha Baking Co., Inc.

**2.5.10.** *Recommend acknowledgement of the Executive Director's approval of the bid contract award for Guaranteed Energy Savings Contract Proposals (GES2018) to the following vendors from September 18, 2018 through September 30, 2020.*

- Ameresco
- CMTA
- Energy Optimizers
- Performance Services

#### **CATALOG/PRICE LIST/STORE SHELF BID CONTRACT AWARDS**

**2.5.11.** Recommend acknowledgement of the Executive Director's approval of attached bid contracts with the following list of vendors from the CLS2017.030 Catalog/Price List/Store Shelf bids opened and made effective on June 26, 2018. We received 8 bids for CLS2017.030, of which 5 were awarded and 3 were rejected because they did not respond to the bid properly, did not agree to terms or had a duplicate bid.

<b>Bidder</b>	<b>Status</b>
A & S Fire Protection Services	Rejected, did not meet bid specifications
BG Tire, LLC	Rejected, did not meet bid specifications
Marmic Fire & Safety Co	Awarded
Monogram This!	Awarded
Restless Thinker, The	Awarded
STS Education	Awarded
T-Box Tactical	Awarded
Vonachen Kenway Janitor Service, Inc.	Rejected, did not meet bid specifications

**2.5.12.** Recommend acknowledgement of the Executive Director’s approval of attached bid contracts with the following list of vendors from the CLS2017.031 Catalog/Price List/Store Shelf bids opened and made effective on July 10, 2018. We received 11 bids for CLS2017.031, of which 3 were awarded and 8 were rejected because they did not respond to the bid properly, did not agree to terms or had a duplicate bid.

<b>Bidder</b>	<b>Status</b>
Abatement Solutions Technologies	Rejected, did not meet bid specifications
Action Business Suppliers	Rejected, did not meet bid specifications
Albon Meade & Sons Construction	Awarded
Alpha Baking Co	Rejected, did not meet bid specifications
Bluegrass Recreation Sales and Installation, LLC	Rejected, did not meet bid specifications
East Kentucky Chemical	Rejected, did not meet bid specifications
Facts On File, Inc. (dba Infobase)	Awarded
FunKY Fabrications	Awarded
Hayco	Rejected, did not meet bid specifications
Koantum, Inc.	Rejected, did not meet bid specifications
Logo Shack	Rejected, did not meet bid specifications

**2.5.13.** Recommend acknowledgement of the Executive Director’s approval of attached bid contracts with the following list of vendors from the CLS2017.032 Catalog/Price List/Store Shelf bids opened and made effective on July 24, 2018. We received 17 bids for CLS2017.032, of which 12 were awarded and 5 were rejected because they did not respond to the bid properly, did not agree to terms or had a duplicate bid.

<b>Bidder</b>	<b>Status</b>
A & S Fire Protection Services	Awarded
Amplified IT	Awarded
Articus Creative Designs	Awarded
BG Tire, LLC	Awarded
Bluegrass Commercial Door and More, LLC	Awarded
Bluegrass Jan/San and Paper Supplies	Awarded
Elizabethtown Winlectric	Rejected, did not meet bid specifications
Quality Sealing & Striping, LLC	Awarded
Sewful Creations	Awarded
Slone Refrigeration Co.	Awarded
South Western Communications (SWC)	Awarded
Uncle Charlie's Meats, Inc.	Awarded
United Laboratories, Inc.	Rejected, did not meet bid specifications
USA Signs, LLC	Rejected, did not meet bid specifications
Victory Vinyl	Awarded
Virtual Technologies, Inc.	Rejected, did not meet bid specifications
Vonachen Kenway Janitor Service, Inc.	Rejected, did not meet bid specifications

**2.5.14.** Recommend acknowledgement of the Executive Director’s approval of attached bid contracts with the following list of vendors from the CLS2017.033 Catalog/Price List/Store Shelf bids opened and made effective on August 7, 2018. We received 9 bids for CLS2017.033, of which 3 were awarded and 6 were rejected because they did not respond to the bid properly, did not agree to terms or had a duplicate bid.

<b>Bidder</b>	<b>Status</b>
Bennett's Carpets, Inc.	Rejected, did not meet bid specifications
East Kentucky Chemical	Rejected, did not meet bid specifications
Edgenuity, Inc.	Rejected, did not meet bid specifications
Hurricane Creek Traditions	Rejected, did not meet bid specifications
Rush Enterprises	Awarded
Slone Refrigeration Co.	Rejected, did not meet bid specifications
Sprint Print, Inc. - Madisonville	Rejected, did not meet bid specifications
Virtual Technologies, Inc	Awarded
Vonachen Kenway Janitor Service, Inc.	Awarded

**2.5.15.** Recommend acknowledgement of the Executive Director’s approval of attached bid contracts with the following list of vendors from the CLS2017.034 Catalog/Price List/Store Shelf bids opened and made effective on August 21, 2018. We received 9 bids for CLS2017.034, of which 3 were awarded and 6 were rejected because they did not respond to the bid properly, did not agree to terms or had a duplicate bid.

<b>Bidder</b>	<b>Status</b>
Balfour Yearbooks	Rejected, did not meet bid specifications
Edgenuity Inc.	Rejected, did not meet bid specifications
Jackson Wholesale	Awarded
Koantum, Inc.	Awarded
Light Bulb Depot 07, LLC	Awarded
Palos Sports	Awarded
Party On Air Xtreme Inflatables, LLC	Rejected, did not meet bid specifications
Perryville Embroidery	Awarded
Pipestone Electric Supply, LLC	Awarded
Sonny's Sporting Goods	Rejected, did not meet bid specifications

**2.5.16.** Recommend acknowledgement of the Executive Director’s approval of attached bid contracts with the following list of vendors from the CLS2017.035 Catalog/Price List/Store Shelf bids opened and made effective on September 18, 2018. We received 9 bids for CLS2017.035, of which 3 were awarded and 6 were rejected because they did not respond to the bid properly, did not agree to terms or had a duplicate bid.

<b>Bidder</b>	<b>Award</b>
Balfour Yearbooks	Awarded
Bennett's Carpets, Inc.	Rejected, did not meet bid specifications
Georgetown Flowers & Gifts	Rejected, did not meet bid specifications
Martin's Sports Apparel	Awarded
MW Printing	Awarded
My Visual Package, LLC	Rejected, did not meet bid specifications
Runnels Performance and Maintenance, LLC	Rejected, did not meet bid specifications
Sprint Print, Inc. - Madisonville	Rejected, did not meet bid specifications
Teacher Created Materials	Rejected, did not meet bid specifications
Unique Treasures and L&L Pizza	Rejected, did not meet bid specifications

**2.6. CONTRACTS**

Recommend acknowledgement of the Executive Director’s approval of the following contracts and agreements (contract period is for FY2018-2019 unless otherwise noted):

**GENERAL FUND**

- 2.6.1.** [Bimbo Bakeries USA – Contract 10100328-PV-BAKERY-2018](#)
- 2.6.2.** [Borden Dairy of Cincinnati – Contract 101100329-PV-DAIRY-2018](#)
- 2.6.3.** [Borden Dairy Company of Kentucky, LLC – Contract 10100330-PV-DAIRY-2018](#)
- 2.6.4.** [Greg Coker – Essential Skills for Critical Workforce Development - \\$20,000.00](#)
- 2.6.5.** [Commonwealth of KY – Univ of Louisville Research Foundation – KY Autism Training Center FY2019 - \\$110,491.00](#)
- 2.6.6.** [Dean Dairy Louisville – Contract 10100333-PV-DAIRY-2018](#)
- 2.6.7.** [Fayette County Schools – Facility Usage Contract for ECET - \\$4,118.63](#)
- 2.6.8.** [Ronald Flannery – Redbook Training on November 7, 2018 - \\$1,000.00 plus mileage](#)
- 2.6.9.** [Gordon Food Service – Contract 10010336-PV-SFS-2016-Supplement\\_2](#)
- 2.6.10.** [Gordon Food Service – Contract 10100336-PV-SFS-2016-Supplement\\_2R1](#)
- 2.6.11.** [Hilton Downtown Lexington – March 2019 Board Meeting contract](#)
- 2.6.12.** [Klosterman Baking Company – Contract 10100338-PV-BAKERY-2018](#)
- 2.6.13.** [New Venture Fund – ECET2 Appalachia - \\$9,400.00](#)
- 2.6.14.** [New Venture Fund – ECET2 Covington - \\$9,400.00](#)
- 2.6.15.** [New Venture Fund – ECET2 Morehead - \\$9,400.00](#)
- 2.6.16.** [New Venture Fund – ECET2 Madisonville - \\$9,400.00](#)
- 2.6.17.** [New Venture Fund – ECET2 Berea - \\$9,400.00](#)
- 2.6.18.** [New Venture Fund – ECET2 Fayette - \\$9,400.00](#)
- 2.6.19.** [Omni Hotel Louisville – Executive Leadership Retreat October 26-27, 2018](#)
- 2.6.20.** [Prairie Farms Dairy-Holland – Contract 10100349-PV-Dairy-2018](#)
- 2.6.21.** [Prairie Farms Dairy – Somerset – Contract 10100350-PV-DAIRY-2018](#)
- 2.6.22.** [Pro-Team Food Service Advisors – Contract 10100334-RFP-MENU SOFTWARE.2015R2](#)
- 2.6.23.** [Pro-Team Food Service Advisors – Contract 10100334-RFP-MENU SOFTWARE.2015R4](#)
- 2.6.24.** [PSST, LLC – Contract 10100352-RFP-HR Software.2014-R4](#)
- 2.6.25.** [Purity Dairies, LLC – Contract 10100353-PV-DAIRY-2018](#)
- 2.6.26.** [United Dairy, Inc. – Contract 10100358-PV-DAIRY-2018](#)

**ADULT EDUCATION**

- 2.6.27. [Commonwealth of Kentucky – Core Services, Performance and Federal Supplement - \\$1,474,549.00](#)
- 2.6.28. [Presbyterian Church of Danville – Boyle County SkillsU Rental Agreement – \\$3,954.00](#)
- 2.6.29. [Danville Office Equipment – Copier Lease - \\$4,118.00](#)
- 2.6.30. [Bamill, LLC dba Office Equipment Rental Company – Copier Lease \\$550.00/month](#)

**SPECIAL EDUCATION**

- 2.6.31. [KEDC Special Education – Conference/Meeting Room Rental Contract](#)

**PROJECT YCC/ACHIEVE/HEART/LINK**

- 2.6.32. [KAGAN – September 10-11, 2018 - \\$17,450.00](#)
- 2.6.33. [KAGAN – November 12-13, 2018 - \\$17,450.00](#)
- 2.6.34. [Southern Regional Education Board \(SREB\) - \\$69,465.00](#)
- 2.6.35. [Contracts for Services for Projects YCC/ACHIEVE/HEART/LINK:](#)

Deana Abbott	Jessica Epperson	Amanda Phipps
Dee Anna Albright	Jaycey Fite	Pamela Puryear
Lindsey Apple	Ben Fitzpatrick	Jaxson Ratliff
Sheila Bargo	Jennifer Green	Meghan Ratliff
Julia Bishop	Scotty Grubbs	Andrea Rector
Samantha Bishop	Bathany Haley	Betty Resor
Scot Carlson	Jessica Hall	Cynthia Resor
Alaina Castle	Barry Hatfield	Sharon Reynolds
Mary Caudill	Alyssa Hedrick	Rebecca Sealock
Nicki Caudill	Bailey Hensley	Matthew Shepherd
Seth Caudill	Cheryl Hooper	Justin Smith
Shelby Collins	Dana Jacobs	Patricia Sowder
Matthew Cunningham	Sharon Johnson	Kim Sparkman
Jamie Clark	Heather Jones	Tina Stevens
Leah Clark	Jennifer Likens	Susan Stringer
Debra Craver	Tina Manning	Bethany Tate
Justin Daniels	Lisa Miles	Crystal Waters
Callie Davis	Sheila Mills	LeighAnn Wireman
Selina Deaton	Bradley Muntz	
Kathryn Decker	Emily Northcutt	
Tonya Dicken	Sara Peyton	

**3. ANNOUNCEMENTS**

**3.1. CONTINUOUS IMPROVEMENT – BEYOND CSIP DEVELOPMENT**

KEDC is offering a new PD Opportunity for Superintendents and their district teams on September 24-25 in Lexington. **“Continuous Improvement – Beyond CSIP Development” will assist district teams in focusing on using the six (6) Key Core Work Processes to streamline and guide data analysis that will flow into improvement planning.** Check out the flyer in your folder for more information!

**3.2. KEDC SUPERINTENDENT OF THE YEAR NOMINATION**

Included in your folders is a nomination form for the 2019 KEDC Superintendent of the Year award. Please be sure to submit your nomination to Chairman Andy Dotson by Friday, October 26<sup>th</sup>. The award will be given at the November Board meeting!

**3.3. SCHEDULE OF KEDC BOARD MEETINGS FOR FY 2018-2019**

October 17-18, 2018

November 14-15, 2018

January 16-17, 2019

February – No February Meeting

March 6-7, 2019 (In conjunction with KHSAA Boys Basketball Tourney)

April 17-18, 2019

**NO MEETINGS IN MAY, JUNE, AUGUST, or DECEMBER**